

Rank	SOC Code	SOC Occupational Title	Estimated Statewide Employment	25th Percentile Wage	Median Hourly Wage	75th Percentile Wage	Description	Typical Education Required
1	412031	Retail Salespersons	66,830	\$14.11	\$15.63	\$18.17	Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers.	High School or Less
2	311131	Nursing Assistants	24,860	\$18.22	\$19.44	\$22.44	Provide or assist with basic care or support under the direction of onsite licensed nursing staff. Perform duties such as monitoring of health status, feeding, bathing, dressing, grooming, toileting, or ambulation of patients in a health or nursing facility. May include medication administration and other health tasks. Includes nursing care attendants, nursing aides, and nursing attendants.	Vocational Training
3	533032	Heavy & Tractor-Trailer Truck Drivers	35,590	\$23.68	\$28.11	\$31.87	Drive a tractor-trailer combination or a truck with a capacity of at least 26,000 pounds Gross Vehicle Weight (GVW). May be required to unload truck. Requires commercial drivers' license.	High School or Less
4	434051	Customer Service Representatives	58,340	\$17.81	\$22.26	\$25.48	Interact with customers to provide information in response to inquiries about products and services and to handle and resolve complaints.	High School or Less
5	353023	Fast Food & Counter Workers	53,640	\$13.86	\$14.74	\$16.32	Perform duties such as taking orders and serving food and beverages. Serve customers at counter or from a steam table. May take payment and prepare food and beverages.	High School or Less
6	411011	First-Line Supervisors of Retail Sales Workers	19,070	\$18.90	\$22.70	\$27.83	Directly supervise and coordinate activities of retail sales workers in a store or department. Duties may include management functions, such as purchasing, budgeting, accounting, and personnel work, in addition to supervisory duties.	High School or Less
7	311120	Home Health & Personal Care Aides	106,640	\$14.74	\$15.88	\$17.84	Monitor the health status of an individual with disabilities or illness, and address their health-related needs, such as changing bandages, dressing wounds, or administering medication. Work is performed under the direction of offsite or intermittent onsite licensed nursing staff. Provide assistance with routine tasks or activities of daily living, such as feeding, bathing, toileting, or ambulation. May also help with tasks such as preparing meals, doing light housekeeping, and doing laundry depending on the patient's abilities. Or provide personalized assistance to individuals with disabilities or illness who require help with personal care and activities of daily living support (e.g., feeding, bathing, dressing, grooming, toileting, and ambulation). May also provide help with tasks such as preparing meals, doing light housekeeping, and doing laundry. Work is performed in various settings depending on the needs of the care recipient and may include locations such as their home, place of work, out in the community, or at a daytime nonresidential facility.	High School or Less

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8	292061	Licensed Practical & Licensed Vocational Nurses	14,660	\$24.46	\$27.09	\$29.56	Care for ill, injured, or convalescing patients or persons with disabilities in hospitals, nursing homes, clinics, private homes, group homes, and similar institutions. May work under the supervision of a registered nurse. Licensing required.	Vocational Training
9	452092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	1,500	\$14.91	\$17.70	\$22.39	Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, and field crops. Use hand tools, such as shovels, trowels, hoes, tampers, pruning hooks, shears, and knives. Duties may include tilling soil and applying fertilizers; transplanting, weeding, thinning, or pruning crops; applying pesticides; or cleaning, grading, sorting, packing, and loading harvested products. May construct trellises, repair fences and farm buildings, or participate in irrigation activities.	High School or Less
10	537065	Stockers & Order Fillers	41,700	\$15.31	\$17.46	\$19.62	Receive, store, and issue merchandise, materials, equipment, and other items from stockroom, warehouse, or storage yard to fill shelves, racks, tables, or customers' orders. May operate power equipment to fill orders. May mark prices on merchandise and set up sales displays.	High School or Less
11	499071	Maintenance & Repair Workers, General	26,760	\$20.01	\$24.39	\$30.33	Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical equipment, or the structure of an establishment in repair. Duties may involve pipe fitting; boiler making; insulating; welding; machining; carpentry; repairing electrical or mechanical equipment; installing, aligning, and balancing new equipment; and repairing buildings, floors, or stairs.	High School or Less
12	351012	First-Line Supervisors of Food Preparation & Serving Workers	17,060	\$17.64	\$19.29	\$24.21	Directly supervise and coordinate activities of workers engaged in preparing and serving food.	High School or Less
13	352014	Cooks, Restaurant	25,720	\$15.63	\$18.19	\$19.34	Prepare, season, and cook dishes such as soups, meats, vegetables, or desserts in restaurants. May order supplies, keep records and accounts, price items on menu, or plan menu.	High School or Less
14	431011	First-Line Supervisors of Office & Administrative Support Workers	23,510	\$26.97	\$32.32	\$39.71	Directly supervise and coordinate the activities of clerical and administrative support workers.	High School or Less
15	271026	Merchandise Displayers & Window Trimmers	2,300	\$17.01	\$18.33	\$21.46	Plan and erect commercial displays, such as those in windows and interiors of retail stores and at trade exhibitions.	High School or Less
16	414012	Sales Representatives, Wholesale & Manufacturing	29,500	\$25.35	\$36.95	\$49.20	Sell goods for wholesalers or manufacturers to businesses or groups of individuals. Work requires substantial knowledge of items sold.	High School or Less

Jobs in Demand Now That Don't Require a Degree

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17	211093	Social & Human Service Assistants	10,710	\$17.98	\$20.29	\$24.43	Assist in providing client services in a wide variety of fields, such as psychology, rehabilitation, social work, or support for families. May assist clients in identifying and obtaining available benefits and social and community services. May assist social workers with developing, organizing, and conducting programs to prevent and resolve problems relevant to substance abuse, human relationships, rehabilitation, or dependent care.	High School or Less
18	412011	Cashiers	57,760	\$13.55	\$14.41	\$16.16	Receive and disburse money in establishments other than financial institutions. May use electronic scanners, cash registers, or related equipment. May process credit or debit card transactions and validate checks.	High School or Less
19	519198	Helpers – Production Workers	4,870	\$15.78	\$18.65	\$19.27	Help production workers by performing duties requiring less skill. Duties include supplying or holding materials or tools, and cleaning work area and equipment. Apprentice workers are classified in the appropriate production occupations (51-0000).	High School or Less
20	537062	Laborers & Freight, Stock, & Material Movers, Hand	53,370	\$17.86	\$19.92	\$23.41	Manually move freight, stock, or other materials or perform other general labor. Includes all manual laborers not elsewhere classified.	High School or Less
21	493023	Automotive Service Technicians & Mechanics	11,610	\$18.86	\$24.40	\$30.42	Diagnose, adjust, repair, or overhaul automotive vehicles.	Vocational Training
22	512090	Miscellaneous Assemblers & Fabricators	40,770	\$18.20	\$19.68	\$23.08	All assemblers and fabricators not listed separately.	High School or Less
23	319092	Medical Assistants	12,120	\$22.43	\$23.96	\$25.14	Perform administrative and certain clinical duties under the direction of a physician including scheduling appointments, maintaining medical records, billing, and coding information for insurance purposes. Clinical duties may include taking and recording vital signs and medical histories, preparing patients for examination, drawing blood, and administering medications as directed.	Vocational Training
24	519111	Packaging & Filling Machine Operators & Tenders	7,920	\$17.24	\$18.98	\$22.69	Operate or tend machines to prepare industrial or consumer products for storage or shipment. Includes cannery workers who pack food products.	High School or Less
25	372011	Janitors & Cleaners, exc. Maids & Housekeeping Cleaners	41,670	\$15.19	\$17.87	\$20.12	Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as cleaning floors, shampooing rugs, washing walls and glass, and removing rubbish. Duties may include tending furnace and boiler, performing routine maintenance activities, notifying management of need for repairs, and cleaning snow or debris from sidewalk.	High School or Less

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26	119051	Food Service Managers	1,670	\$23.22	\$30.86	\$37.76	Plan, direct, or coordinate activities of an organization or department that serves food and beverages. Excludes "Chefs and Head Cooks"	High School or Less
27	436014	Secretaries & Administrative Assistants, exc. Legal, Medical & Executive	31,510	\$19.34	\$23.21	\$25.46	Perform routine clerical and administrative functions such as drafting correspondence, scheduling appointments, organizing and maintaining paper and electronic files, or providing information to callers. Excludes legal, medical, and executive secretaries (43-6011 through 43-6013).	High School or Less
28	339032	Security Guards	10,720	\$15.91	\$18.52	\$21.95	Guard, patrol, or monitor premises to prevent theft, violence, or infractions of rules. May operate x-ray and metal detector equipment. Excludes "Transportation Security Screeners".	High School or Less
29	533033	Light Truck or Delivery Services Drivers	20,120	\$19.09	\$22.39	\$26.56	Drive a light vehicle, such as a truck or van, with a capacity of less than 26,000 pounds Gross Vehicle Weight (GVW), primarily to deliver or pick up merchandise or to deliver packages. May load and unload vehicle.	High School or Less
30	452091	Agricultural Equipment Operators	850	\$17.68	\$21.19	\$23.17	Drive and control farm equipment to till soil and to plant, cultivate, and harvest crops. May perform tasks, such as crop baling or hay bucking. May operate stationary equipment to perform post-harvest tasks, such as husking, shelling, threshing, and ginning.	High School or Less
31	373011	Landscaping & Groundskeeping Workers	16,370	\$16.79	\$18.91	\$22.74	Landscape or maintain grounds of property using hand or power tools or equipment. Workers typically perform a variety of tasks, which may include any combination of the following: sod laying, mowing, trimming, planting, watering, fertilizing, digging, raking, sprinkler installation, and installation of concrete masonry wall units.	High School or Less
32	353031	Waiters & Waitresses	37,220	\$11.39	\$11.71	\$13.84	Take orders and serve food and beverages to patrons at tables in dining establishment.	High School or Less
33	151232	Computer User Support Specialists	12,980	\$24.51	\$30.43	\$37.45	Provide technical assistance to computer users. Answer questions or resolve computer problems for clients in person, via telephone, or electronically. May provide assistance concerning the use of computer hardware and software, including printing, installation, word processing, electronic mail, and operating systems.	Vocational Training
34	292052	Pharmacy Technicians	7,880	\$18.67	\$21.95	\$23.85	Prepare medications under the direction of a pharmacist. May measure, mix, count out, label, and record amounts and dosages of medications according to prescription orders.	High School or Less