

## Jobs in Demand Now That Don't Require a Degree

Rank	soc	SOC Title	Estimated Statewide Employment	Average Hourly Wage	25th Percentile Wage	Median Hourly Wage	75th Percentile Wage	Description
1	411011	<u>First-Line Supervisors of Retail</u> <u>Sales Workers</u>	17,160	\$24.60	\$18.56	\$22.86	\$29.15	Directly supervise and coordinate activities of retail sales workers in an establishment or department.  Duties may include management functions, such as purchasing, budgeting, accounting, and personnel work, in addition to supervisory duties.
2	353023	Fast Food & Counter Workers	66,950	\$13.17	\$11.42	\$12.61	\$14.53	Perform duties such as taking orders and serving food and beverages. Serve customers at counter or from a steam table. May take payment. May prepare food and beverages.
3	412031	Retail Salespersons	71,370	\$16.42	\$12.30	\$14.11	\$17.25	Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers.
4	311120	Home Health & Personal Care Aides	102,490	\$14.61	\$13.04	\$14.50	\$15.93	Monitor the health status of an individual with disabilities or illness, and address their health-related needs, such as changing bandages, dressing wounds, or administering medication. Work is performed under the direction of offsite or intermittent onsite licensed nursing staff. Provide assistance with routine healthcare tasks or activities of daily living, such as feeding, bathing, toileting, or ambulation. May also help with tasks such as preparing meals, doing light housekeeping, and doing laundry depending on the patient's abilities. Or provide personalized assistance to individuals with disabilities or illness who require help with personal care and activities of daily living support (e.g., feeding, bathing, dressing, grooming, toileting, and ambulation). May also provide help with tasks such as preparing meals, doing light housekeeping, and doing laundry. Work is performed in various settings depending on the needs of the care recipient and may include locations such as their home, place of work, out in the community, or at a daytime nonresidential facility.



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			Estimated	Average	25th	Median	75th	
Rank	SOC	SOC Title	Statewide	Hourly	Percentile	Hourly	Percentile	Description
			Employment	Wage	Wage	Wage	Wage	
								Drive a tractor-trailer combination or a truck with a
5	533032	Heavy & Tractor-Trailer Truck	34,540	\$25.26	\$21.19	\$24.64	\$29.79	capacity of at least 26,000 pounds Gross Vehicle
		<u>Drivers</u>						Weight (GVW). May be required to unload truck.
		First-Line Supervisors of Food						Requires commercial drivers' license.
6	351012		14,420	\$20.48	\$16.37	\$19.44	\$24.31	Directly supervise and coordinate activities of
		Preparation and Serving Workers						workers engaged in preparing and serving food.
								Interact with customers to provide information in response to inquiries about products and services
7	434051	<u>Customer Service Representatives</u>	56,250	\$21.01	\$16.44	\$20.00	\$24.97	and to handle and resolve complaints. Excludes
,								individuals whose duties are primarily installation,
								sales, or repair.
								All personal service managers not listed separately.
8	119179	Personal Service Managers	130	\$29.34	\$28.84	\$29.14	\$30.83	The process of the pr
	424044	First-Line Supervisors of Office &	20.000	624.46	624.20	d20.25	627.42	Directly supervise and coordinate the activities of
9	431011	Administrative Support Workers	20,080	\$31.16	\$24.29	\$30.35	\$37.13	clerical and administrative support workers.
								Receive and disburse money in establishments
	412011	<u>Cashiers</u>	63,590	\$13.72	\$11.92	\$13.10	\$15.18	other than financial institutions. May use electronic
10								scanners, cash registers, or related equipment.
								May process credit or debit card transactions and
								validate checks.
								Care for ill, injured, or convalescing patients or
	292061	<u>Licensed Practical &amp; Licensed</u> <u>Vocational Nurses</u>	14,210	\$24.45	\$21.60	\$24.20	\$27.72	persons with disabilities in hospitals, nursing
11								homes, clinics, private homes, group homes, and
								similar institutions. May work under the supervision of a registered nurse. Licensing
								required.
								Assist in providing client services in a wide variety of
	211093	Social & Human Service Assistants	12,190	\$18.88	\$15.33	\$18.41	\$22.34	fields, such as psychology, rehabilitation, or social
								work, including support for families. May assist
12								clients in identifying and obtaining available
								benefits and social and community services. May
								assist social workers with developing, organizing,
								and conducting programs to prevent and resolve
								problems relevant to substance abuse, human
								relationships, rehabilitation, or dependent care.



**Estimated** 25th Median 75th **Average** SOC Hourly Rank **SOC Title** Statewide Hourly **Percentile** Percentile Description **Employment** Wage Wage Wage Wage Provide or assist with basic care or support under the direction of onsite licensed nursing staff. Perform duties such as monitoring of health status, feeding, bathing, dressing, grooming, toileting, or 13 311131 **Nursing Assistants** 28,260 \$17.95 \$15.75 \$17.96 \$20.03 ambulation of patients in a health or nursing facility. May include medication administration and other health-related tasks. Includes nursing care attendants, nursing aides, and nursing attendants. Repair, install, adjust, or maintain industrial **Industrial Machinery Mechanics** \$24.98 \$37.81 production and processing machinery or refinery 14 499041 7,490 \$31.40 \$30.74 and pipeline distribution systems. Drive truck or other vehicle over established routes or within an established territory and sell or deliver goods, such as food products, including restaurant take-out items, or pick up or deliver items such as 15 533031 **Drivers/Route Sales Workers** 9,120 \$16.11 \$11.97 \$14.42 \$18.31 commercial laundry. May also take orders, collect payment, or stock merchandise at point of delivery. Includes newspaper delivery drivers. Directly supervise and coordinate the activities of production and operating workers, such as First-Line Supervisors of inspectors, precision workers, machine setters and 16 511011 11,840 \$33.36 \$26.59 \$31.90 \$39.42 **Production & Operating Workers** operators, assemblers, fabricators, and plant and system operators. Excludes team or work leaders. Plan and erect commercial displays, such as those in Merchandise Displayers & 271026 \$19.33 windows and interiors of retail stores and at trade 17 2,370 \$17.25 \$12.37 \$14.94 **Window Trimmers** exhibitions. Perform administrative and certain clinical duties under the direction of a physician. Administrative duties may include scheduling appointments, maintaining medical records, billing, and coding 319092 **Medical Assistants** \$21.46 \$18.71 \$21.74 \$24.50 18 9,320 information for insurance purposes. Clinical duties may include taking and recording vital signs and medical histories, preparing patients for examination, drawing blood, and administering medications as directed by physician.



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	500	5007:11	Estimated	Average	25th	Median	75th	
Rank	SOC	SOC Title	Statewide Employment	Hourly Wage	Percentile Wage	Hourly Wage	Percentile Wage	Description
19	533033	Light Truck Drivers	14,850	\$21.18	\$14.98	\$19.54	\$25.55	Drive a light vehicle, such as a truck or van, with a capacity of less than 26,000 pounds Gross Vehicle Weight (GVW), primarily to deliver or pick up merchandise or to deliver packages. May load and unload vehicle.
20	537062	Laborers & Freight, Stock, & Material Movers, Hand	40,530	\$18.66	\$14.51	\$17.73	\$21.60	Manually move freight, stock, or other materials or perform other general labor. Includes all manual laborers not elsewhere classified. Excludes "Material Moving Workers" (53-7011 through 53-7199) who use power equipment.
21	119051	Food Service Managers	2,890	\$30.54	\$22.73	\$28.62	\$36.52	Plan, direct, or coordinate activities of an organization or department that serves food and beverages. Excludes "Chefs and Head Cooks" (35-1011).
22	435071	Shipping, Receiving, and Traffic Clerks	13,660	\$20.61	\$17.60	\$19.08	\$23.66	Verify and maintain records on incoming and outgoing shipments. Prepare items for shipment. Duties include assembling, addressing, stamping, and shipping merchandise or material; receiving, unpacking, verifying and recording incoming merchandise or material; and arranging for the transportation of products.
23	372011	Janitors & Cleaners, Except Maids & Housekeeping Cleaners	40,200	\$17.27	\$13.62	\$16.12	\$20.46	Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as cleaning floors, shampooing rugs, washing walls and glass, and removing rubbish. Duties may include tending furnace and boiler, performing routine maintenance activities, notifying management of need for repairs, and cleaning snow or debris from sidewalk.
24	339032	Security Guards	10,520	\$19.32	\$15.28	\$18.20	\$21.51	Guard, patrol, or monitor premises to prevent theft, violence, or infractions of rules. May operate x-ray and metal detector equipment.
25	512090	Miscellaneous Assemblers & Fabricators	30,350	\$18.21	\$14.77	\$17.79	\$21.02	All assemblers and fabricators not listed separately.



**Estimated Average** 25th Median 75th SOC Rank **SOC Title** Statewide Hourly **Percentile** Hourly Percentile Description **Employment** Wage Wage Wage Wage Sales Representatives of Services, Sell services to individuals or businesses. May 26 413091 Except Advertising, Insurance, 19,850 \$36.48 \$23.70 \$32.08 \$43.85 describe options or resolve client problems. Financial Services, & Travel Help production workers by performing duties requiring less skill. Duties include supplying or 519198 \$16.49 \$14.34 \$14.85 \$18.47 holding materials or tools, and cleaning work area 27 Helpers, Production Workers 4,430 and equipment. Apprentice workers are classified in the appropriate production occupations. Perform secretarial duties using specific knowledge of medical terminology and hospital, clinic, or Medical Secretaries & laboratory procedures. Duties may include 28 436013 16,320 \$21.92 \$18.75 \$22.94 \$23.97 **Administrative Assistants** scheduling appointments, billing patients, and compiling and recording medical charts, reports, and correspondence. Attend to children at schools, businesses, private households, and childcare institutions. Perform a \$12.44 29 399011 **Childcare Workers** 10,190 \$15.17 \$15.08 \$15.55 variety of tasks, such as dressing, feeding, bathing, and overseeing play. Use hand-welding, flame-cutting, hand soldering, or Welders, Cutters, Solderers & brazing equipment to weld or join metal 30 514121 10,120 \$24.78 \$21.45 \$27.34 \$23.93 components or to fill holes, indentations, or seams **Brazers** of fabricated metal products.

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