

## Jobs in Demand

Rank	SOC	SOC Title	Estimated Statewide Employment	Average Hourly Wage	25th Percentile Wage	Median Hourly Wage	75th Percentile Wage	Description
1	311131	<a href="#">Nursing Assistants</a>	28,260	\$17.95	\$15.75	\$17.96	\$20.03	Provide or assist with basic care or support under the direction of onsite licensed nursing staff. Perform duties such as monitoring of health status, feeding, bathing, dressing, grooming, toileting, or ambulation of patients in a health or nursing facility. May include medication administration and other health-related tasks. Includes nursing care attendants, nursing aides, and nursing attendants.
2	412031	<a href="#">Retail Salespersons</a>	71,370	\$16.42	\$12.30	\$14.11	\$17.25	Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers.
3	411011	<a href="#">First-Line Supervisors of Retail Sales Workers</a>	17,160	\$24.60	\$18.56	\$22.86	\$29.15	Directly supervise and coordinate activities of retail sales workers in an establishment or department. Duties may include management functions, such as purchasing, budgeting, accounting, and personnel work, in addition to supervisory duties.
4	533032	<a href="#">Heavy &amp; Tractor-Trailer Truck Drivers</a>	34,540	\$25.26	\$21.19	\$24.64	\$29.79	Drive a tractor-trailer combination or a truck with a capacity of at least 26,000 pounds Gross Vehicle Weight (GVW). May be required to unload truck. Requires commercial drivers' license.
5	311120	<a href="#">Home Health &amp; Personal Care Aides</a>	102,490	\$14.61	\$13.04	\$14.50	\$15.93	Monitor the health status of an individual with disabilities or illness, and address their health-related needs, such as changing bandages, dressing wounds, or administering medication. Work is performed under the direction of offsite or intermittent onsite licensed nursing staff. Provide assistance with routine healthcare tasks or activities of daily living, such as feeding, bathing, toileting, or ambulation. May also help with tasks such as preparing meals, doing light housekeeping, and doing laundry depending on the patient's abilities. Or provide personalized assistance to individuals with disabilities or illness who require help with personal care and activities of daily living support (e.g., feeding, bathing, dressing, grooming, toileting, and ambulation). May also provide help with tasks such as preparing meals, doing light housekeeping, and doing laundry. Work is performed in various settings depending on the needs of the care recipient and may include locations such as their home, place of work, out in the community, or at a daytime nonresidential facility.

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6	434051	<a href="#">Customer Service Representatives</a>	56,250	\$21.01	\$16.44	\$20.00	\$24.97	Interact with customers to provide information in response to inquiries about products and services and to handle and resolve complaints. Excludes individuals whose duties are primarily installation, sales, or repair.
7	292061	<a href="#">Licensed Practical and Licensed Vocational Nurses</a>	14,210	\$24.45	\$21.60	\$24.20	\$27.72	Care for ill, injured, or convalescing patients or persons with disabilities in hospitals, nursing homes, clinics, private homes, group homes, and similar institutions. May work under the supervision of a registered nurse. Licensing required.
8	431011	<a href="#">First-Line Supervisors of Office &amp; Administrative Support Workers</a>	20,080	\$31.16	\$24.29	\$30.35	\$37.13	Directly supervise and coordinate the activities of clerical and administrative support workers.
9	537065	<a href="#">Stockers &amp; Order Fillers</a>	40,250	\$16.44	\$13.24	\$15.34	\$19.00	Receive, store, and issue merchandise, materials, equipment, and other items from stockroom, warehouse, or storage yard to fill shelves, racks, tables, or customers' orders. May operate power equipment to fill orders. May mark prices on merchandise and set up sales displays.
10	339032	<a href="#">Security Guards</a>	10,520	\$19.32	\$15.28	\$18.20	\$21.51	Guard, patrol, or monitor premises to prevent theft, violence, or infractions of rules. May operate x-ray and metal detector equipment.
11	353023	<a href="#">Fast Food &amp; Counter Workers</a>	66,950	\$13.17	\$11.42	\$12.61	\$14.53	Perform duties such as taking orders and serving food and beverages. Serve customers at counter or from a steam table. May take payment. May prepare food and beverages.
12	412011	<a href="#">Cashiers</a>	63,590	\$13.72	\$11.92	\$13.10	\$15.18	Receive and disburse money in establishments other than financial institutions. May use electronic scanners, cash registers, or related equipment. May process credit or debit card transactions and validate checks.
13	211093	<a href="#">Social &amp; Human Service Assistants</a>	12,190	\$18.88	\$15.33	\$18.41	\$22.34	Assist in providing client services in a wide variety of fields, such as psychology, rehabilitation, or social work, including support for families. May assist clients in identifying and obtaining available benefits and social and community services. May assist social workers with developing, organizing, and conducting programs to prevent and resolve problems relevant to substance abuse, human relationships, rehabilitation, or dependent care. Excludes "Rehabilitation Counselors" (21-1015), "Psychiatric Technicians" (29-2053), "Personal Care Aides" (39-9021), and "Eligibility Interviewers, Government Programs" (43-4061).

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14	292098	Medical Records Specialists, and Health Technologists and Technicians, All Other	5,790	\$27.20	\$21.30	\$25.52	\$31.15	Generate radiation treatment plans, develop radiation dose calculations, communicate and supervise the treatment plan implementation, and consult with members of radiation oncology team. Or compile, process, and maintain medical records of hospital and clinic patients in a manner consistent with medical, administrative, ethical, legal, and regulatory requirements of the healthcare system. Classify medical and healthcare concepts, including diagnosis, procedures, medical services, and equipment, into the healthcare industry's numerical coding system. Includes medical coders.
15	413091	<a href="#">Sales Representatives of Services, Except Advertising, Insurance, Financial Services, &amp; Travel</a>	19,850	\$36.48	\$23.70	\$32.08	\$43.85	Sell services to individuals or businesses. May describe options or resolve client problems.
16	499071	<a href="#">Maintenance &amp; Repair Workers, General</a>	21,150	\$24.24	\$19.05	\$23.57	\$28.84	Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical equipment, or the structure of an establishment in repair. Duties may involve pipe fitting; boiler making; insulating; welding; machining; carpentry; repairing electrical or mechanical equipment; installing, aligning, and balancing new equipment; and repairing buildings, floors, or stairs. Excludes "Maintenance Workers, Machinery" (49-9043).
17	512090	<a href="#">Miscellaneous Assemblers &amp; Fabricators</a>	30,350	\$18.21	\$14.77	\$17.79	\$21.02	All assemblers and fabricators not listed separately.
18	319092	<a href="#">Medical Assistants</a>	9,320	\$21.46	\$18.71	\$21.74	\$24.50	Perform administrative and certain clinical duties under the direction of a physician. Administrative duties may include scheduling appointments, maintaining medical records, billing, and coding information for insurance purposes. Clinical duties may include taking and recording vital signs and medical histories, preparing patients for examination, drawing blood, and administering medications as directed by physician. Excludes "Physician Assistants" (29-1071).
19	436014	<a href="#">Secretaries &amp; Administrative Assistants, Except Legal, Medical, &amp; Executive</a>	32,730	\$20.94	\$17.19	\$20.94	\$24.82	Perform routine clerical and administrative functions such as drafting correspondence, scheduling appointments, organizing and maintaining paper and electronic files, or providing information to callers. Excludes legal, medical, and executive secretaries (43-6011 through 43-6013).

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20	271026	<a href="#">Merchandise Displayers &amp; Window Trimmers</a>	2,370	\$17.25	\$12.37	\$14.94	\$19.33	Plan and erect commercial displays, such as those in windows and interiors of retail stores and at trade exhibitions.
21	414012	<a href="#">Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products</a>	30,550	\$40.75	\$26.43	\$35.01	\$48.79	Sell goods for wholesalers or manufacturers to businesses or groups of individuals. Work requires substantial knowledge of items sold.
22	351012	<a href="#">First-Line Supervisors of Food Preparation and Serving Workers</a>	14,420	\$20.48	\$16.37	\$19.44	\$24.31	Directly supervise and coordinate activities of workers engaged in preparing and serving food.
23	372011	<a href="#">Janitors &amp; Cleaners, Except Maids &amp; Housekeeping Cleaners</a>	40,200	\$17.27	\$13.62	\$16.12	\$20.46	Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as cleaning floors, shampooing rugs, washing walls and glass, and removing rubbish. Duties may include tending furnace and boiler, performing routine maintenance activities, notifying management of need for repairs, and cleaning snow or debris from sidewalk.
24	352014	<a href="#">Cooks, Restaurant</a>	21,560	\$16.26	\$13.88	\$15.95	\$18.77	Prepare, season, and cook dishes such as soups, meats, vegetables, or desserts in restaurants. May order supplies, keep records and accounts, price items on menu, or plan menu.
25	119051	<a href="#">Food Service Managers</a>	2,890	\$30.54	\$22.73	\$28.62	\$36.52	Plan, direct, or coordinate activities of an organization or department that serves food and beverages. Excludes "Chefs and Head Cooks" (35-1011).
26	151232	<a href="#">Computer User Support Specialists</a>	12,200	\$28.44	\$22.04	\$27.34	\$32.89	Provide technical assistance to computer users. Answer questions or resolve computer problems for clients in person, via telephone, or electronically. May provide assistance concerning the use of computer hardware and software, including printing, installation, word processing, electronic mail, and operating systems.
27	537062	<a href="#">Laborers &amp; Freight, Stock, &amp; Material Movers, Hand</a>	40,530	\$18.66	\$14.51	\$17.73	\$21.60	Manually move freight, stock, or other materials or perform other general labor. Includes all manual laborers not elsewhere classified. Excludes "Material Moving Workers" (53-7011 through 53-7199) who use power equipment.
28	511011	<a href="#">First-Line Supervisors of Production &amp; Operating Workers</a>	11,840	\$33.36	\$26.59	\$31.90	\$39.42	Directly supervise and coordinate the activities of production and operating workers, such as inspectors, precision workers, machine setters and operators, assemblers, fabricators, and plant and system operators. Excludes team or work leaders.
29	533033	<a href="#">Light Truck Drivers</a>	14,850	\$21.18	\$14.98	\$19.54	\$25.55	Drive a light vehicle, such as a truck or van, with a capacity of less than 26,000 pounds Gross Vehicle Weight (GVW), primarily to deliver or pick up merchandise or to deliver packages. May load and unload vehicle.

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30	292052	<a href="#">Pharmacy Technicians</a>	8,050	\$19.51	\$16.16	\$19.08	\$23.17	Prepare medications under the direction of a pharmacist. May measure, mix, count out, label, and record amounts and dosages of medications according to prescription orders.