

# Top 30 Jobs in Demand

#	Occupation Title	Estimated Statewide Employment	Average Hourly Wage	25th Percentile Wage	Median Hourly Wage	75th Percentile Wage	Description	Required Education
1	Registered Nurses	69,000	\$38.60	\$32.54	\$38.12	\$45.33	Assess patient health problems and needs, develop and implement nursing care plans, and maintain medical records. Administer nursing care to ill, injured, convalescent, or disabled patients. May advise patients on health maintenance and disease prevention or provide case management. Licensing or registration required. Includes Clinical Nurse Specialists.	Associate's degree
2	First-Line Supervisors of Retail Sales Workers	20,360	\$22.12	\$16.54	\$20.02	\$26.17	Directly supervise and coordinate activities of retail sales workers in an establishment or department. Duties may include management functions, such as purchasing, budgeting, accounting, and personnel work, in addition to supervisory duties.	High school diploma

#	Occupation Title	Estimated Statewide Employment	Average Hourly Wage	25th Percentile Wage	Median Hourly Wage	75th Percentile Wage	Description	Required Education
3	Nursing Assistants	31,640	\$16.73	\$14.39	\$16.54	\$18.91	Provide basic patient care under direction of nursing staff. Perform duties such as feed, bathe, dress, groom, or move patients, or change linens. May transfer or transport patients. Includes nursing care attendants, nursing aides, and nursing attendants.	Vocational certificate
4	Personal Care Aides	75,830	\$13.04	\$11.53	\$12.78	\$14.43	Assist the elderly, convalescents, or persons with disabilities with daily living activities at the person's home or in a care facility. Duties performed at a place of residence may include keeping house (making beds, doing laundry, washing dishes) and preparing meals. May provide assistance at non-residential care facilities. May advise families, the elderly, convalescents, and persons with disabilities regarding such things as nutrition, cleanliness, and household activities.	High school diploma

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5	Retail Salespersons	87,430	\$14.48	\$11.05	\$12.38	\$15.51	Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers.	High school diploma
6	Combined Food Preparation and Serving Workers, Including Fast Food	66,060	\$12.18	\$10.48	\$11.57	\$12.82	Perform duties which combine preparing and serving food and nonalcoholic beverages.	High school diploma
7	Customer Service Representatives	58,710	\$19.54	\$14.79	\$18.55	\$23.57	Interact with customers to provide information in response to inquiries about products and services and to handle and resolve complaints. Excludes individuals whose duties are primarily installation, sales, or repair.	High school diploma

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8	Social and Human Service Assistants	15,000	\$17.68	\$13.75	\$17.05	\$20.97	Assist in providing client services in a wide variety of fields, such as psychology, rehabilitation, or social work, including support for families. May assist clients in identifying and obtaining available benefits and social and community services. May assist social workers with developing, organizing, and conducting programs to prevent and resolve problems relevant to substance abuse, human relationships, rehabilitation, or dependent care.	High school diploma
9	First-Line Supervisors of Food Preparation and Serving Workers	16,130	\$19.00	\$14.72	\$17.86	\$22.76	Directly supervise and coordinate activities of workers engaged in preparing and serving food.	High school diploma

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10	Licensed Practical and Licensed Vocational Nurses	16,550	\$23.00	\$20.59	\$22.93	\$25.46	Care for ill, injured, or convalescing patients or persons with disabilities in hospitals, nursing homes, clinics, private homes, group homes, and similar institutions. May work under the supervision of a registered nurse. Licensing required.	Vocational certificate
11	Helpers--Production Workers	8,400	\$15.74	\$12.40	\$14.60	\$18.17	Help production workers by performing duties requiring less skill. Duties include supplying or holding materials or tools, and cleaning work area and equipment. Apprentice workers are classified in the appropriate production occupations.	High school diploma

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12	Home Health Aides	22,380	\$14.36	\$12.76	\$14.22	\$15.69	Provide routine individualized healthcare such as changing bandages and dressing wounds, and applying topical medications to the elderly, convalescents, or persons with disabilities at the patient's home or in a care facility. Monitor or report changes in health status. May also provide personal care such as bathing, dressing, and grooming of patient.	High school diploma

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13	Software Developers, Applications	19,970	\$47.33	\$36.29	\$46.58	\$58.00	Develop, create, and modify general computer applications software or specialized utility programs. Analyze user needs and develop software solutions. Design software or customize software for client use with the aim of optimizing operational efficiency. May analyze and design databases within an application area, working individually or coordinating database development as part of a team. May supervise computer programmers	Bachelor's degree
14	Light Truck or Delivery Services Drivers	16,070	\$20.16	\$14.47	\$18.68	\$24.81	Drive a light vehicle, such as a truck or van, with a capacity of less than 26,000 pounds Gross Vehicle Weight (GVW), primarily to deliver or pick up merchandise or to deliver packages. May load and unload vehicle.	High school diploma

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15	Heavy and Tractor-Trailer Truck Drivers	34,860	\$24.29	\$19.72	\$23.42	\$28.45	Drive a tractor-trailer combination or a truck with a capacity of at least 26,000 pounds Gross Vehicle Weight (GVW). May be required to unload truck. Requires commercial drivers' license.	High school diploma
16	Cashiers	65,840	\$12.31	\$10.73	\$11.72	\$13.07	Receive and disburse money in establishments other than financial institutions. May use electronic scanners, cash registers, or related equipment. May process credit or debit card transactions and validate checks.	High school diploma
17	Laborers and Freight, Stock, and Material Movers, Hand	43,790	\$17.49	\$13.30	\$16.56	\$20.48	Manually move freight, stock, or other materials or perform other general labor. Includes all manual laborers not elsewhere classified. Excludes "Material Moving Workers" (53-7011 through 53-7199) who use power equipment.	High school diploma



#	Occupation Title	Estimated Statewide Employment	Average Hourly Wage	25th Percentile Wage	Median Hourly Wage	75th Percentile Wage	Description	Required Education
18	First-Line Supervisors of Office and Administrative Support Workers	21,470	\$30.85	\$23.26	\$29.47	\$36.49	Directly supervise and coordinate the activities of clerical and administrative support workers	High school diploma
19	Stock Clerks, Sales Floor	35,190	\$15.07	\$11.66	\$13.80	\$17.34	Receive, store, and issue sales floor merchandise, materials, equipment, and other items from stockroom, warehouse, or storage yard to fill shelves, racks, tables, or customers' orders. May mark prices on merchandise and set up sales displays.	High school diploma
20	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	46,850	\$15.72	\$12.16	\$14.67	\$18.56	Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as cleaning floors, shampooing rugs, washing walls and glass, and removing rubbish. Duties may include tending furnace and boiler, performing routine maintenance activities, notifying management of need for repairs, and cleaning snow or debris from sidewalk.	High school diploma

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21	Food Preparation Workers	8,950	\$14.35	\$11.87	\$13.84	\$16.33	Perform a variety of food preparation duties other than cooking, such as preparing cold foods and shellfish, slicing meat, and brewing coffee or tea.	High school diploma
22	Food Service Managers	3,870	\$28.97	\$22.28	\$27.88	\$34.12	Plan, direct, or coordinate activities of an organization or department that serves food and beverages.	High school diploma
23	Maintenance and Repair Workers, General	24,320	\$21.67	\$16.97	\$21.03	\$26.03	Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical equipment, or the structure of an establishment in repair. Duties may involve pipe fitting; boiler making; insulating; welding; machining; carpentry; repairing electrical or mechanical equipment; installing, aligning, and balancing new equipment; and repairing buildings, floors, or stairs.	High school diploma

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24	First-Line Supervisors of Production and Operating Workers	11,780	\$32.17	\$25.37	\$30.58	\$38.02	Directly supervise and coordinate the activities of production and operating workers, such as inspectors, precision workers, machine setters and operators, assemblers, fabricators, and plant and system operators. Excludes team or work leaders.	High school diploma
25	Marketing Managers	8,350	\$70.47	\$50.96	\$65.97	\$82.36	Plan, direct, or coordinate marketing policies and programs, such as determining the demand for products and services offered by a firm and its competitors, and identify potential customers. Develop pricing strategies with the goal of maximizing the firm's profits or share of the market while ensuring the firm's customers are satisfied. Oversee product development or monitor trends that indicate the need for new products and services.	Bachelor's degree

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26	Packaging and Filling Machine Operators and Tenders	9,220	\$17.98	\$14.11	\$17.36	\$21.34	Operate or tend machines to prepare industrial or consumer products for storage or shipment. Includes cannery workers who pack food products.	High school diploma
27	Medical Assistants	9,950	\$20.41	\$17.80	\$20.35	\$23.32	Perform administrative and certain clinical duties under the direction of a physician. Administrative duties may include scheduling appointments, maintaining medical records, billing, and coding information for insurance purposes. Clinical duties may include taking and recording vital signs and medical histories, preparing patients for examination, drawing blood, and administering medications as directed by physician.	High school diploma

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28	Driver/Sales Workers	11,020	\$14.74	\$11.16	\$12.20	\$17.27	Drive truck or other vehicle over established routes or within an established territory and sell or deliver goods, such as food products, including restaurant take-out items, or pick up or deliver items such as commercial laundry. May also take orders, collect payment, or stock merchandise at point of delivery. Includes newspaper delivery drivers.	High school diploma
29	Medical and Health Services Managers	8,330	\$54.73	\$38.88	\$49.26	\$62.59	Plan, direct, or coordinate medical and health services in hospitals, clinics, managed care organizations, public health agencies, or similar organizations.	Bachelor's degree

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30	Management Analysts	14,050	\$43.48	\$31.05	\$39.37	\$50.46	Conduct organizational studies and evaluations, design systems and procedures, conduct work simplification and measurement studies, and prepare operations and procedures manuals to assist management in operating more efficiently and effectively. Includes program analysts and management consultants.	Bachelor's degree