

Top 30 Jobs in Demand

#	Occupation Title	Estimated Statewide Employment	Average Hourly Wage	25th Percentile Wage	Median Hourly Wage	75th Percentile Wage	Description	Typical Education Required
1	Nursing Assistants	31,640	\$16.73	\$14.39	\$16.54	\$18.91	Provide basic patient care under direction of nursing staff. Perform duties such as feed, bathe, dress, groom, or move patients, or change linens. May transfer or transport patients. Includes nursing care attendants, nursing aides, and nursing attendants.	Vocational certificate
2	First-Line Supervisors of Retail Sales Workers	20,360	\$22.12	\$16.54	\$20.02	\$26.17	Directly supervise and coordinate activities of retail sales workers in an establishment or department. Duties may include management functions, such as purchasing, budgeting, accounting, and personnel work, in addition to supervisory duties.	High school diploma
3	Registered Nurses	69,000	\$38.60	\$32.54	\$38.12	\$45.33	Assess patient health problems and needs, develop and implement nursing care plans, and maintain medical records. Administer nursing care to ill, injured, convalescent, or disabled patients. May advise patients on health maintenance and disease prevention or provide case management. Licensing or registration required. Includes Clinical Nurse Specialists.	Associate's degree



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4	Personal Care Aides	75,830	\$13.04	\$11.53	\$12.78	\$14.43	Assist the elderly, convalescents, or persons with disabilities with daily living activities at the person's home or in a care facility. Duties performed at a place of residence may include keeping house (making beds, doing laundry, washing dishes) and preparing meals. May provide assistance at non-residential care facilities. May advise families, the elderly, convalescents, and persons with disabilities regarding such things as nutrition, cleanliness, and household activities.	High school diploma
5	Heavy and Tractor-Trailer Truck Drivers	34,860	\$24.29	\$19.72	\$23.42	\$28.45	Drive a tractor-trailer combination or a truck with a capacity of at least 26,000 pounds Gross Vehicle Weight (GVW). May be required to unload truck. Requires commercial drivers' license.	High school diploma
6	Software Developers, Applications	19,970	\$47.33	\$36.29	\$46.58	\$58.00	Develop, create, and modify general computer applications software or specialized utility programs. Analyze user needs and develop software solutions. Design software or customize software for client use with the aim of optimizing operational efficiency. May analyze and design databases within an application area, working individually or coordinating database development as part of a team. May supervise computer programmers	Bachelor's degree



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7	Retail Salespersons	87,430	\$14.48	\$11.05	\$12.38	\$15.51	Sell merchandise, such as furniture, motor vehicles, appliances, or apparel to consumers.	High school diploma
8	Combined Food Preparation and Serving Workers, Including Fast Food	66,060	\$12.18	\$10.48	\$11.57	\$12.82	Perform duties which combine preparing and serving food and nonalcoholic beverages.	High school diploma
9	Computer Systems Analysts	20,240	\$46.68	\$35.56	\$45.03	\$56.33	Analyze science, engineering, business, and other data processing problems to implement and improve computer systems. Analyze user requirements, procedures, and problems to automate or improve existing systems and review computer system capabilities, workflow, and scheduling limitations. May analyze or recommend commercially available software.	Bachelor's degree
10	Social and Human Service Assistants	15,000	\$17.68	\$13.75	\$17.05	\$20.97	Assist in providing client services in a wide variety of fields, such as psychology, rehabilitation, or social work, including support for families. May assist clients in identifying and obtaining available benefits and social and community services. May assist social workers with developing, organizing, and conducting programs to prevent and resolve problems relevant to substance abuse, human relationships, rehabilitation, or dependent care.	High school diploma



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11	Customer Service Representatives	58,710	\$19.54	\$14.79	\$18.55	\$23.57	Interact with customers to provide information in response to inquiries about products and services and to handle and resolve complaints. Excludes individuals whose duties are primarily installation, sales, or repair.	High school diploma
12	First-Line Supervisors of Food Preparation and Serving Workers	16,130	\$19.00	\$14.72	\$17.86	\$22.76	Directly supervise and coordinate activities of workers engaged in preparing and serving food.	High school diploma
13	Home Health Aides	22,380	\$14.36	\$12.76	\$14.22	\$15.69	Provide routine individualized healthcare such as changing bandages and dressing wounds, and applying topical medications to the elderly, convalescents, or persons with disabilities at the patient's home or in a care facility. Monitor or report changes in health status. May also provide personal care such as bathing, dressing, and grooming of patient.	High school diploma
14	Licensed Practical and Licensed Vocational Nurses	16,550	\$23.00	\$20.59	\$22.93	\$25.46	Care for ill, injured, or convalescing patients or persons with disabilities in hospitals, nursing homes, clinics, private homes, group homes, and similar institutions. May work under the supervision of a registered nurse. Licensing required.	Vocational certificate



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15	HelpersProduction Workers	8,400	\$15.74	\$12.40	\$14.60	\$18.17	Help production workers by performing duties requiring less skill. Duties include supplying or holding materials or tools, and cleaning work area and equipment. Apprentice workers are classified in the appropriate production occupations.	High school diploma
16	Light Truck or Delivery Services Drivers	16,070	\$20.16	\$14.47	\$18.68	\$24.81	Drive a light vehicle, such as a truck or van, with a capacity of less than 26,000 pounds Gross Vehicle Weight (GVW), primarily to deliver or pick up merchandise or to deliver packages. May load and unload vehicle.	High school diploma
17	Farmworkers and Laborers, Crop	940	\$16.72	\$12.16	\$16.44	\$19.95	Manually plant, cultivate, and harvest vegetables, fruits, nuts, horticultural specialties, and field crops. Use hand tools, such as shovels, trowels, hoes, tampers, pruning hooks, shears, and knives. Duties may include tilling soil and applying fertilizers; transplanting, weeding, thinning, or pruning crops; applying pesticides; or cleaning, grading, sorting, packing, and loading harvested products. May construct trellises, repair fences and farm buildings, or participate in irrigation activities.	High school diploma



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18	Cashiers	65,840	\$12.31	\$10.73	\$11.72	\$13.07	Receive and disburse money in establishments other than financial institutions. May use electronic scanners, cash registers, or related equipment. May process credit or debit card transactions and validate checks.	High school diploma
19	First-Line Supervisors of Office and Administrative Support Workers	21,470	\$30.85	\$23.26	\$29.47	\$36.49	Directly supervise and coordinate the activities of clerical and administrative support workers	High school diploma
20	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	46,850	\$15.72	\$12.16	\$14.67	\$18.56	Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as cleaning floors, shampooing rugs, washing walls and glass, and removing rubbish. Duties may include tending furnace and boiler, performing routine maintenance activities, notifying management of need for repairs, and cleaning snow or debris from sidewalk.	High school diploma
21	Driver/Sales Workers	11,020	\$14.74	\$11.16	\$12.20	\$17.27	Drive truck or other vehicle over established routes or within an established territory and sell or deliver goods, such as food products, including restaurant take-out items, or pick up or deliver items such as commercial laundry. May also take orders, collect payment, or stock merchandise at point of delivery. Includes newspaper delivery drivers.	High school diploma



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22	Laborers and Freight, Stock, and Material Movers, Hand	43,790	\$17.49	\$13.30	\$16.56	\$20.48	Manually move freight, stock, or other materials or perform other general labor. Includes all manual laborers not elsewhere classified. Excludes "Material Moving Workers" (53-7011 through 53- 7199) who use power equipment.	High school diploma
23	First-Line Supervisors of Production and Operating Workers	11,780	\$32.17	\$25.37	\$30.58	\$38.02	Directly supervise and coordinate the activities of production and operating workers, such as inspectors, precision workers, machine setters and operators, assemblers, fabricators, and plant and system operators. Excludes team or work leaders.	High school diploma
24	Maintenance and Repair Workers, General	24,320	\$21.67	\$16.97	\$21.03	\$26.03	Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical equipment, or the structure of an establishment in repair. Duties may involve pipe fitting; boiler making; insulating; welding; machining; carpentry; repairing electrical or mechanical equipment; installing, aligning, and balancing new equipment; and repairing buildings, floors, or stairs.	High school diploma



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25	Marketing Managers	8,350	\$70.47	\$50.96	\$65.97	\$82.36	Plan, direct, or coordinate marketing policies and programs, such as determining the demand for products and services offered by a firm and its competitors and identify potential customers. Develop pricing strategies with the goal of maximizing the firm's profits or share of the market while ensuring the firm's customers are satisfied. Oversee product development or monitor trends that indicate the need for new products and services.	Bachelor's degree
26	Stock Clerks- Stockroom, Warehouse, or Storage Yard	35,190	\$15.07	\$11.66	\$13.80	\$17.34	Receive, store, and issue sales floor merchandise, materials, equipment, and other items from stockroom, warehouse, or storage yard to fill shelves, racks, tables, or customers' orders. May mark prices on merchandise and set up sales displays.	High school diploma
27	Food Service Managers	3,870	\$28.97	\$22.28	\$27.88	\$34.12	Plan, direct, or coordinate activities of an organization or department that serves food and beverages.	High school diploma
28	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	5,830	\$41.61	\$26.38	\$35.24	\$50.30	Sell goods for wholesalers or manufacturers where technical or scientific knowledge is required in such areas as biology, engineering, chemistry, and electronics, normally obtained from at least 2 years of post-secondary education.	Bachelor's degree



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29	Teacher Assistants	36,020	\$15.80	\$13.10	\$15.52	\$18.41	Perform duties that are instructional in nature or deliver direct services to students or parents. Serve in a position for which a teacher has ultimate responsibility for the design and implementation of educational programs and services.	High school diploma or equivalent
30	Management Analysts	14,050	\$43.48	\$31.05	\$39.37	\$50.46	Conduct organizational studies and evaluations, design systems and procedures, conduct work simplification and measurement studies, and prepare operations and procedures manuals to assist management in operating more efficiently and effectively. Includes program analysts and management consultants.	Bachelor's degree